

On Campus Resources for Building Partnerships

TD Week

April 29, 2025

The University of Calgary, located in the heart of Southern Alberta, both acknowledges and pays tribute to the traditional territories of the peoples of Treaty 7, which include the Blackfoot Confederacy (comprised of the Siksika, the Piikani, and the Kainai First Nations), the Tsuut'ina First Nation, and the Stoney Nakoda (including Chiniki, Bearspaw, and Goodstoney First Nations). The City of Calgary is also home to the Métis Nation of Alberta (Districts 5 and 6).



Speakers

- Sarelle Azuelos, Specialist, Partnerships and Knowledge Mobilization
- Keeta Gladue, Manager, Indigenous Research Support Team
- Carmen Rieder, Manager, Industry Engagement
- Melanie Hulsker, Senior Director, Partnerships
- Dr. Nishan Sharma, Manager, International Research
- Barry Phipps, PhD, Coordinator, Strategic Initiatives, Urban Alliance

Partnership Matchmaking with Community

Sarelle Azuelos, Knowledge to Impact

What does Knowledge to Impact do?



We deliver strategies, resources and programming to:

- Support collaborative efforts to create knowledge with impact for the benefit of the community at large.
 - Research partnership matchmaking and collaboration support
 - Knowledge mobilization planning
- Facilitate and support responsible and inclusive research assessment
 - Implementing Declaration on Research Assessment
- Develop and implement an institutional Open Science strategy

Partnership principles





Mutually Beneficial



Reciprocal



Shared and Ethical Space



Co-Creation of Knowledge



Collaborative Partnership Development



Exchange of Knowledge and Resources

Types of Community Partners



- Service organizations
- Schools
- Clubs
- Grassroots organizations
- Not-for-profit organizations
- Municipalities
- For-profit (industry)
- Indigenous communities
- International organizations

Selecting Appropriate Levels of Engagement













The Knowledge Engagement Cycle









Thank you

Book a consult:

<u>ucalgary.ca/engage-research/knowledge-impactknowledge.impact@ucalgary.ca</u>

The Office of Partnerships Resources and Supports

Melanie Hulsker, Senior Director, Partnerships Communication and Community Engagement Melanie.Hulsker@ucalgary.ca

What is a partnership?

A partnership is a **timebound formal** relationship between UCalgary and one or more **external organization** that have a clear purpose with mutual benefit and are **formally evaluated for outcomes** aligned to the goals of UCalgary.

Office of Partnerships Purpose

To be a single point of partnership information for UCalgary, Community and Industry Organizations, that provides service through convening, connecting and facilitating partnerships that deepen our impact, strengthen our reputation and raise awareness about the University of Calgary.

Support from the Office of Parterships

- Connecting you with partnership and outreach opportunities
- Partner sourcing, profile development and research
- Partnership strategy and proposal development
- Partnership assessments and decision-making tools
- Facilitating partnership discussions
- Relationship management and governance advice
- Partnership agreement development and negotiation support
- Partnership network across campus

Alignment Assessment Tool

- 亞 Align with our goals
- Advance our objectives
- Align with our commitments
- Advance a focus area
- Support entrepreneurial position
- Operational capacity

Partnership Agreement Template

- 3 templates:
 - Memorandum of Understanding
 - Used to frame up a partnership
 - Not legally binding
 - Collaboration Agreement
 - Used to document activities that will result from the partnership
 - Sponsorship Agreement
 - Used when the University is financially contributing a partnership activity
- Standard approved content from legal

Office of Partnerships Team















ucalgary.ca/partnerships | partnerships@ucalgary.ca

Thank you!

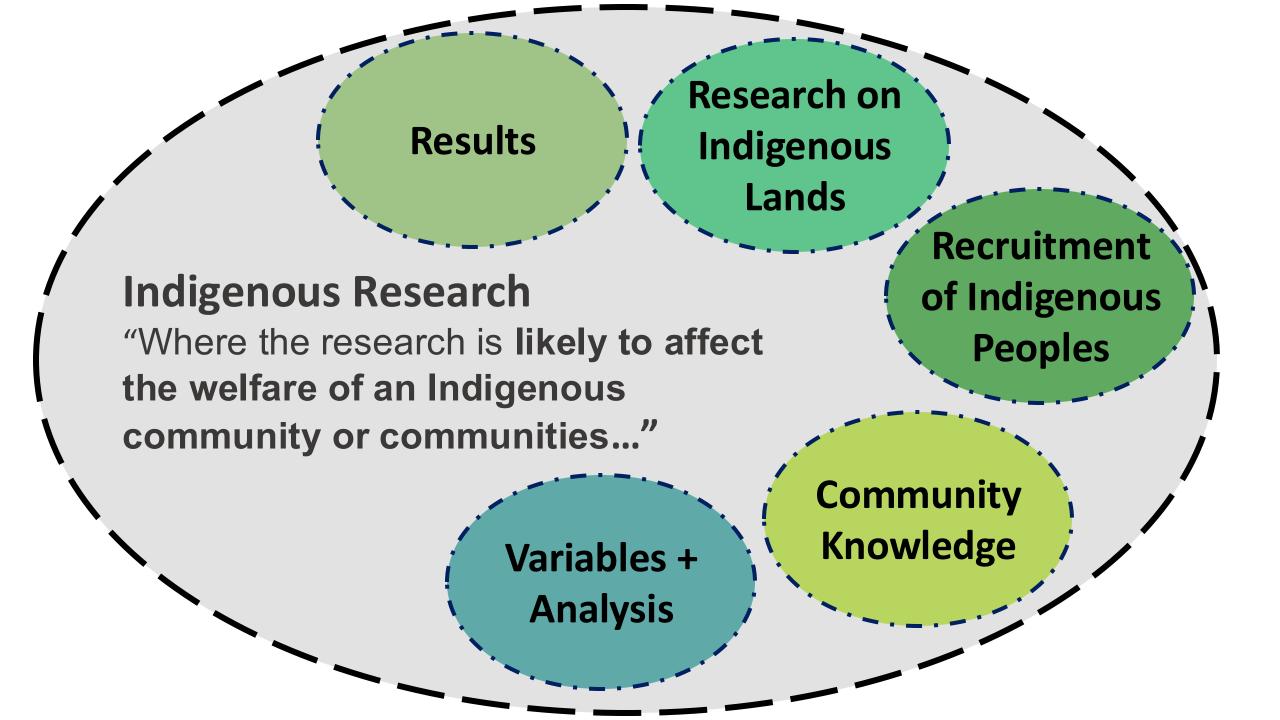
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Indigenous Research Support Team (IRST)

Keeta Gladue

Cree + Métis (she/her) M.S.W., R.S.W., B.S.W., B.A

Manager, Indigenous Research Support Team

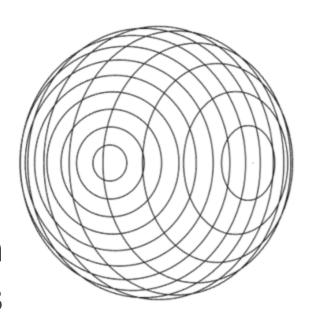


Indigenous Research

Community Engagement

Indigenous Data Sovereignty

Decision-Making with Indigenous Communities

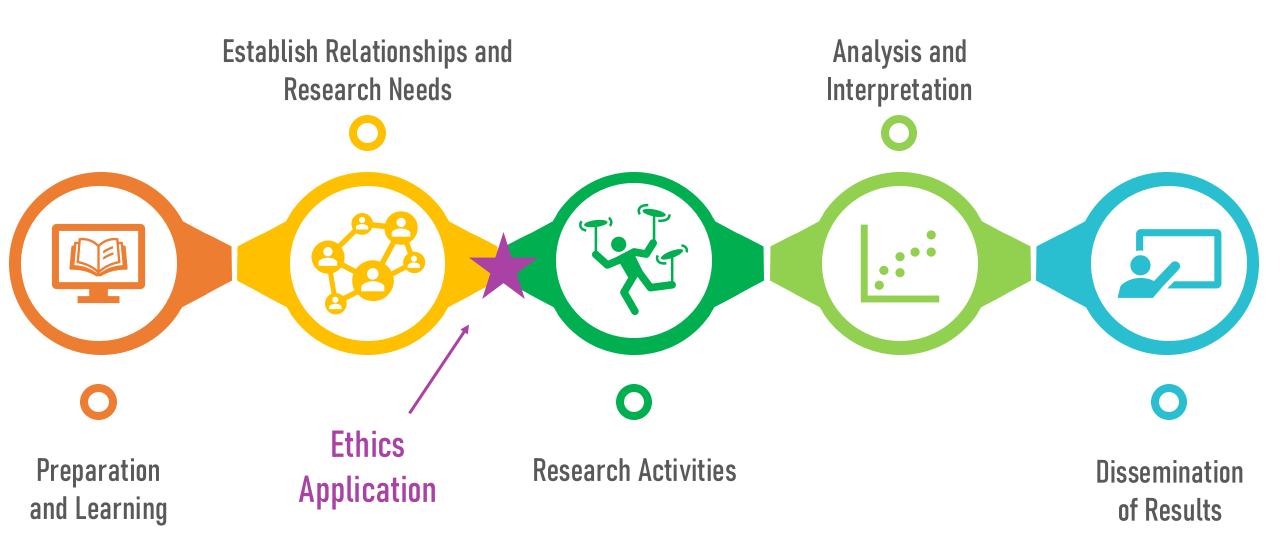


Relationship Building

Collective Benefit

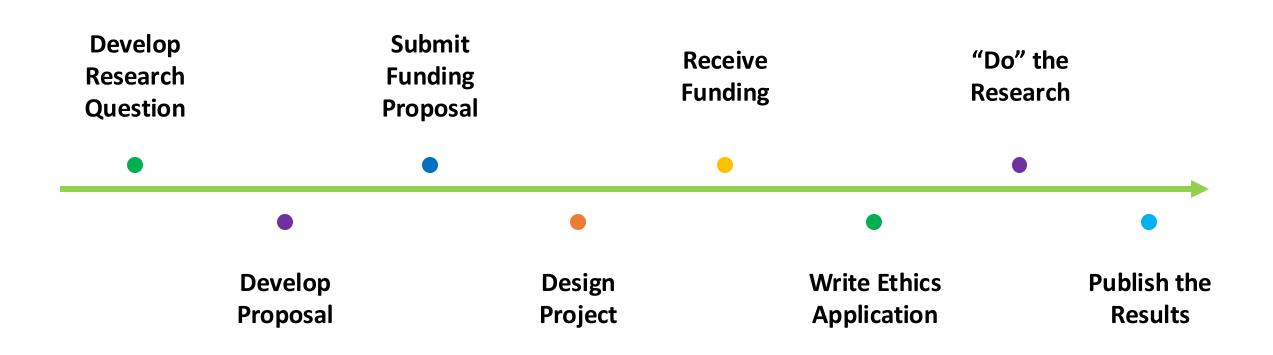
FAIR Knowledge Mobilization

Stages of Community Engagement



Adapted from Community Engagement Approaches for Indigenous Health Research, Yang Lin et al, 2020

(Western) Research Project Overview



Indigenous Research Project Overview

Develop Relationships

Co-develop Research Question

Submit Funding Proposal

With a budget for honoraria and cultural protocol

Receive Funding

Looking for opportunities to community

"Do" the Research

Collaborating with community in data collection and analysis

Community Engagement

Co-Develop Proposal

Identify
Indigenous data
Sovereignty plan

Co-Design Project

Centered on collective benefit and honouring cultural protocol

Write Ethics Application

Including community collaborators and Traditional Knowledge Keepers as appropriate

Publish the Results

Working to ensure Indigenous data Sovereignty and FAIR

Indigenous Research Support Team

Indigenous Research Support Team provides consultations, resources and wise-practices

Develop Relationships

Co-develop
Research Question



Submit Funding Proposal

With a budget for honoraria and cultural protocol

Receive Funding

Looking for opportunities to co-manage funds with community

"Do" the Research

Collaborating with community in data collection and analysis

Community Engagement

Co-Develop Proposal

Identify Indigenous data Sovereignty plan



Co-Design Project

Centered on collective benefit and honouring cultural protocol



Write Ethics Application

Including community collaborators and Traditional Knowledge Keepers as appropriate



Publish the Results

Working to ensure Indigenous data Sovereignty and FAIR



Indigenous Research Support Team (IRST)

IRST was developed to strengthen Indigenous Research at the University of Calgary. IRST develops resources, provides consultations to university researchers, and works to build a more collaborative, reciprocal, and culturally responsive approach to Indigenous research.

IRST@ucalgary.ca



Team IRST

Maria Duarte

Robyn Giffen

Keeta Gladue

Melanie Grier

Cheyanne Lemaire



IRST Booking Page



irst@ucalgary.ca
https://research.ucalgary.ca/engage-research/irst



Industry Engagement (Research)

Carmen Rieder, Manager, Industry Engagement



WHAT WE DO



MATCH

We'll match you with researchers with relevant interests & goals to engage in a collaborative partnership.



SUPPORT

We'll support your funding opportunities and guide applications for the best chance of success.



ADVANCE

We'll advance and evolve the partnership towards new and exciting opportunities.





Carmen Rieder

Manager



Susan Sun

Energy and Advanced Technologies



Sid Gunamalai

Health & Life Sciences



What We Do For Researchers

Industry Engagement (Research) is dedicated to assisting faculty members in establishing research partnerships with industry. Specifically, the Industry Engagement team offers the following support:

- Meet with you to understand your project and identify opportunities where industry involvement could enhance and mutually benefit the research.
- Identify and target relevant companies, leading initial outreach efforts.
- Coordinate and facilitate meetings with companies expressing interest in the partnership.
- Provide ongoing support for partnership development as both companies and researchers explore collaborative opportunities.

To access these services or request additional support, please reach out to the team manager, Carmen Rieder, at carmen.rieder@ucalgary.ca.

We look forward to collaborating with you!

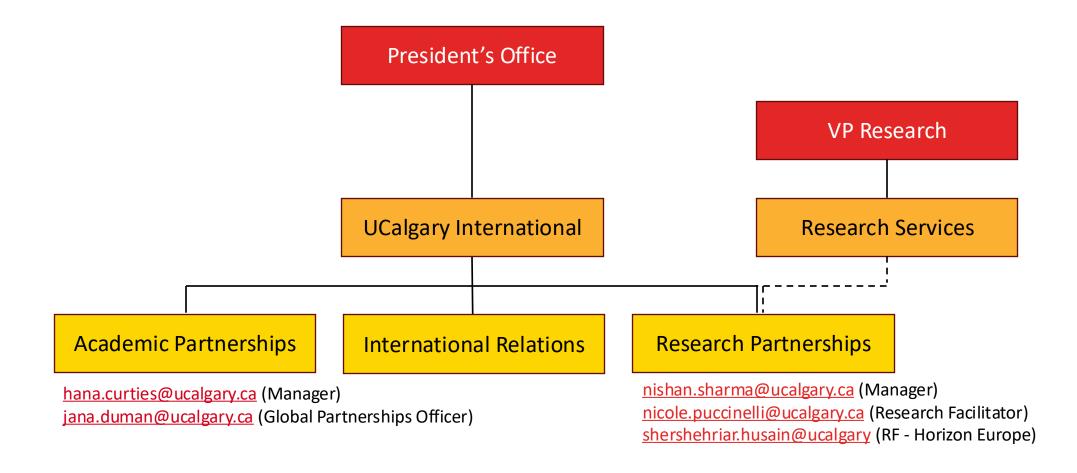
Thank you!

research.ucalgary.ca/industry

UCalgary International, Research Partnerships

Dr. Nishan Sharma

Who We Are





What We Do



Create awareness of our unit



Communicate funding opportunities



Liaise with international institutions & offices



Coordinate with RSO



Tool development



Track KPIs



Partnership development & brokering



Identify & prioritize new opportunities



Demystify international research funding



Tools to facilitate our (and your) work



Finding Partners

- We leverage our connections (universities, embassies, trade commissioners) to find you external partners
 - Embassies, consulates
 - International Missions and Delegations
 - Trade Commissioners
- We have tools to find partners on campus





University of Calgary Research Ecosystem Dashboard

Top Tip: Update your profile at profiles.ucalgary.ca



Our Consult Process

- We meet with you/your team to discuss your goals
- The more we know, the better opportunities we can find:
 - Participating countries: Up to 4 countries to start
 - Participating institutions:
 - Besides academic and research institution, what other sectors could potentially be involved in this project?
 - Project(s) overview: 3 sentences
 - Research areas (use of keywords encouraged):
 - Type of funds, desired amount:
 - Do you have matching funds?
 - Program length and timeframe; when would you like to begin by and tentatively conclude?:
 - Will there be any inbound/outbound staff or student mobility?



Current Opportunities



Strategic Alliance



Research

- Collaborative research programs
- Develop mutually-excellent research initiatives that may lead to develop joint research centres/ institutes (like Energy Research Institute)
- Internal pump priming opportunity, Aberdeen-Curtin-Calgary Research Catalyst funds.
 This grant covers direct project costs, overseas researcher exchanges, training, workshops, and partnering activities

Academic/Mobility

- Collaborative degree programs
- Global Learning (in person and virtual)
- Guest lecturers, collaborative group projects

Student Recruitment

- Collaborative student recruitment by leveraging the markets established by other universities
- Targeted recruitment for academic programs





Catalyst Grants

VPR Catalyst Grant

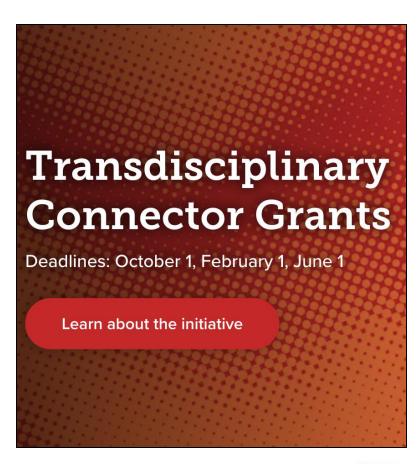
- Exploration of questions, challenges, and opportunities that a demand transdisciplinary approach
- Foster new connections among scholars, trainees, and external partners
- up to \$15,000
- 3 intakes/year
- vpr.catalyst@ucalgary.ca





Catalyst Grants

- Transdisciplinary Connector Grants
 - Exploration of questions, challenges, and opportunities that a demand transdisciplinary approach
 - Foster new connections among scholars, trainees, and external partners
 - Initiating stream up to \$10,000
 - Consolidating stream up to \$20,000
 - 3 intakes/year
 - transdisciplinary@ucalgary.ca





Visiting Scholars Program

- Open to both scholars based in Canada and international candidates with the goal of increasing UCalgary's international exposure.
- Facilitates short-term (1 week), medium-term (2-4 weeks), and longer-term (2-4 months) visits by leading professors and eminent scholars
 - For medium- and longer-term visits, scholars are expected to participate in the research and teaching programs of the host faculty as well as engage in their own research.
- VPR match of host's dollars: \$5,000- \$20,000
- Ongoing intake Nominations must be submitted prior to arrival of visiting scholar at UCalgary





Horizon Europe

- Largest research and innovation program in the world
 - Canada officially became Associated Country July 2024
 - Average grants +/- \$5,000,000 CAD
- How it operates:
 - 1. Identifying global experts in an area
 - 2. Asking these experts to collaborate in consortia from at least 3 eligible countries
 - 3. Aligning experts' capabilities and skills to solve pre-defined issues and challenges
- Horizon Europe is NOT a "curiosity driven" funder
 - Rather, a Call for Proposals
- Canada researchers can now:
 - lead a consortium
 - count Canada as 1 of 3 mandatory countries
 - receive funding directly from Horizon Europe



Urban Alliance

Sana Tariq

Who and What We Are

Strategic Partnership for research collaboration between The City of Calgary and the University of Calgary since 2007

- Find solutions to complex problems facing Calgary through cutting-edge research and innovation
- Develop highly-qualified personnel
- **Energize the relationship** between University researchers and City staff and build a dynamic, long-term partnership
- Help realize Calgary's long-term priorities

Team in the VPR Office – Barry and Sana

Work closely with RSO Grants & Legal and other teams on campus And with City of Calgary colleagues (Data Access team)





Scope of Research





Data & analytics



Communities & social fabric



Water



Climate change & energy efficiency



Transportation & mobility



Urban planning & development



Emergency & disaster management



Parks & recreation



Housing



What We Do

Identify opportunities and provide resources to enable research collaboration

Broad spectrum of "research collaboration"

- Partnered research, informal or formal, unfunded or funded
- Focused vs transformational scope
- Data sharing
- **City resources** Living Lab
- Knowledge engagement / mobilization
- Workshops to exchange knowledge and explore opportunities
- Capstone projects
- ACWA (Advancing Canadian Water Assets)

Matchmaking and support

- Connect City research needs / opportunities with UCalgary researchers
- Connect UCalgary researcher needs / opportunities with City partners or resources
- Facilitate discussion
- Provide help navigating agreements and funding
- Track projects from birth to outcomes and impacts



Funding and Agreements

Unfunded

City-funded

- Project Charter
- Urban Alliance contract agreement fast-track mechanism through Research Legal

Grant-funded with leverage of City matching funds

NSERC Alliance, Mitacs, Alberta Innovates, etc.

Grant-funded with City in-kind resources

City partner (subject matter expert) time, data, access to physical resources

Data

- SANDS data depository
- Data agreements



Last Thoughts & Contacts





TRANSDISCIPLINARY SCHOLARSHIP

Huge opportunity to tackle major societal challenges through a transdisciplinary approach in partnership with The City of Calgary and other community partners!

Your one-stop shop for research with The City of Calgary... Come early and talk with us!



Questions

Barry Phipps
Urban Alliance Manager
bphipps@ucalgary.ca

Sana Tariq
Research Officer
stariq@ucalgary.ca

Website

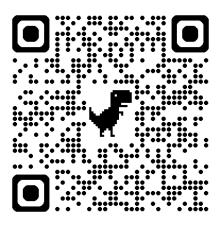
www.ucalgary.ca/urbanalliance



Thank You!

Stay connected with us!

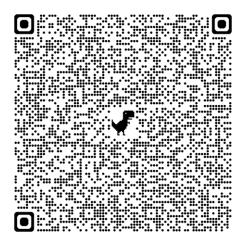
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Learn more at: research.ucalgary.ca/transdisciplinary

Contact us: transdisciplinary@ucalgary.ca

Scan the QR code below to join our **Transdisciplinary Online Hub (Teams)**



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